#### RESUME

## **GARY WILLIAM ZINN**

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Visiting Assistant Professor Department of Economics College of Arts and Sciences East Carolina University

## PROFESSIONAL EMPLOYMENT HISTORY

Visiting Assistant Professor, Department of Economics College of Arts and Sciences East Carolina University, Greenville, NC 1990 - 1991; 1993 - present (part- and full-time appointments)

Adjunct Lecturer, School of Business Barton College, Wilson, NC 1996 (part-time appointment)

Professor of Forest Resources Management, Division of Forestry College of Agriculture and Forestry West Virginia University, Morgantown, WV 1972 - 1989

Lecturer, Department of Forest Economics SUNY College of Environmental Sciences and Forestry, Syracuse, NY 1970 - 1971

#### **EDUCATION**

H.S.D. - 1962

B.S. - 1966 (Forest Management)

M.S. - 1968 (Forest Economics)

and

Ph.D. - 1972 (Forest Economics and Regional Planning)

Doddridge County High School

West Union, WV

West Virginia University

Morgantown, WV

State University of New York,

College of Environmental Sciences and Forestry (Syracuse University),

Syracuse, NY

## **EXPERIENCE**

## College Teaching:

<u>In present position:</u> Microeconomic principles; macroeconomic principles; intermediate macroeconomic theory; regional economics; capital markets.

<u>Previously:</u> Natural resources and environmental policy; strategic planning for forest resources management; wood industry business planning; forest economics and finance; principles of economics; microcomputer applications; principles of research; international forestry.

## Research:

Principal investigator on seven research projects and coinvestigator on six projects. Topics included forest resources management and planning; economic evaluation of forest product markets; facilitating regional economic growth and development; wood products industry planning and design. Proposed, planned, budgeted, and directly supervised all projects for which I was principal investigator.

#### Publications:

Author or coauthor of over thirty professional articles, bulletins, and technical reports. Outlets include professional journals, conference proceedings, experiment station bulletins, and special technical reports.

## Adult Education:

Have planned and conducted a variety of seminars, workshops, and continuing education programs for professional and business client groups. Topics included forest resources management, industrial development, business planning and management, and microcomputer applications for business managers.

# Consulting:

Have done consulting work for a variety of entities, including the West Virginia Governor's Office of Economic Development, West Virginia State Legislature, W.V.U. Center for Entrepreneurial Studies and Development, U.S. Forest Service, and private industry. Have worked contractually with several businesses as a marketing consultant, personnel trainer, and interim manager.

# Extension and Public Service:

Participant in the development and presentation of extension seminars, workshops, and youth programs concerned with the management and utilization of forest resources. Have testified before legislative committees and consulted on the writing of economic development and planning legislation. Have given talks at a variety of professional, academic and public meetings, including some of regional and national scope. Have been interviewed for radio and television news and feature programs.

# Organizational Activities:

Member of the Society of American Foresters, American Forestry Association, and American Economic Association.

Committees/offices: Society of American Foresters National Committee on Forest Policy; Allegany Society of American Foresters Executive Committee; W.V.U. Faculty Senate and Senate Executive Committee; W.V.U. College of Agriculture and Forestry Executive Committee; numerous other academic and professional committees.