

## Going Home: Evacuation-Migration Decisions of Hurricane Katrina Survivors

Craig E. Landry, Okmyung Bin, Paul Hindsley, John Whitehead, and Kenneth Wilson\*

In the wake of Hurricane Katrina, many evacuees from Louisiana, Mississippi, and Alabama began the difficult process of deciding whether to rebuild or restart elsewhere. In this paper, we examine pre-Katrina Gulf residents' decision to return to the post-disaster Gulf region—which we call the “return migration” decision. We estimate two separate return migration models, first utilizing data from a mail survey of individuals in the affected region and then focusing on self-administered questionnaires of evacuees in Houston. Our results indicate that return the migration decision can be affected by household income; age; education level; employment, marital, and home ownership status; but the results depend upon the population under consideration. We find that the real wage differential between home and host region influences the likelihood of return. Larger implicit costs, in terms of foregone wages for returning, induce a lower likelihood of return. Exploiting this difference at the individual level, we are able to produce estimates of willingness to pay to return home. Average WTP to return home for a sample of relatively poor households is estimated at \$1.94 per hour or \$3,954 per year.

**JEL classifications:** I3, J6, Q54, R23

### 1. Introduction

Upwards of one million residents of metropolitan New Orleans evacuated on the 27<sup>th</sup> and 28<sup>th</sup> of August 2005, just before Hurricane Katrina struck the Gulf Coast. Evacuees from other parts of Louisiana, Mississippi, and Alabama fled the coast in large numbers, marking Hurricane Katrina as the largest population displacement in the United States since the Dust Bowl of the 1930s (Falk, Hunt, and Hunt 2006). Post-disaster recovery and rebuilding in the Gulf region requires understanding the existing risks, communicating those risks to the public, rethinking land uses, deciding on methods to correct deficiencies in public infrastructure, and providing incentives for economic recovery that will give firms and households an opportunity to survive and thrive. In the case of New Orleans, recovery may take up to 11 years or more (Kates et al. 2006). While many issues remain to be resolved in determining what will become of New Orleans and the Gulf region, the economic, social, and cultural future of the Gulf region

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\* The authors are respectively, Assistant Professor of Economics and Director of Center for Natural Hazards Research, East Carolina University; Associate Professor of Economics, East Carolina University; Doctoral Candidate in Coastal Resources Management, East Carolina University; Professor of Economics, Appalachian State University; and Associate Professor of Sociology, East Carolina University. This research was funded by National Science Foundation grants: 1) (SES 0554987) “SGER: The “New” New Orleans: Evaluating Preferences for Rebuilding Plans after Hurricane Katrina,” 2) (CMS 0553108) “SGER: Collecting Economic Impact Data: Implications for Disaster Areas and Host Regions,” and 3) (SES 0552439) “SGER: Cooperation among evacuees in the aftermath of Hurricane Katrina.” The NSF bears no responsibility for the comments or conclusions reached within this study. Our sincere gratitude goes to Rick Wilson for providing the Houston data.

will be significantly influenced by who decides to return. In the face of variable but widespread destruction, salient vulnerability, and uncertain prospects, evacuees must choose whether to return to their home.

As Katrina approached, Alabama, Mississippi, and Louisiana all issued mandatory evacuation orders. In New Orleans, 70,000 people remained, some by choice, but most without means of escape (CGR 2006). Many evacuees who sought refuge from Katrina had nowhere to return after the storm. Immediately after the storm, roughly 275,000 people were forced into group shelters (FEMA 2006a). Between mid August and mid November of 2005, 250,000 people lost their jobs (CBO 2006). Without homes or jobs, many people were forced to decide whether to restock and rebuild their lives along the Gulf coast or to seek out a new location for residence. The National Hurricane Service estimated the total damage losses from Katrina at \$81.2 billion (NWS 2006). In the 117 hurricane-impacted counties of the Gulf Coast, 40 declined in population between July 1, 2005 and January 1, 2006 (Frey and Singer 2006). The greatest population losses occurred in the parishes and counties holding New Orleans, LA, Gulfport-Biloxi, MS, Lake Charles, LA, Pascagoula, MS, and Mobile, AL.

In this paper, we examine the decision to return to the post-disaster Gulf region—which we call the “return migration” decision. We review economic models of household migration and build upon historical and empirical evidence of migration behavior in order to postulate on determinants of post-disaster return migration. We identify important research questions that can be examined with return migration data. We explore migration behavior using a number of datasets collected in the wake of Hurricane Katrina and make some inferences about socio-economic determinants and impacts of the return migration decision.

## **2. Economic Models of Household Migration**

Economists have long recognized that economic factors influence the migration patterns of households. Sjaastad (1962) provides a theoretical framework for the decision to migrate, defining the problem in terms of a household’s search to maximize the net economic return on *human capital*. In this framework, migration is viewed as an equilibrating force in the labor market—real wage differences between regions or cities create arbitrage opportunities that can be realized by migration, leading to a redistribution of households across the landscape. Early models focused on interspatial wage differentials, distance between origin and destination, labor market conditions—such as unemployment rate and growth in employment—and household characteristics as factors determining migration flows (Graves 1979, 1980; Greenwood 1975; Greenwood and Hunt 1989).

Models of household migration typically employ a modified gravity modeling structure. Migration flows are assumed proportional to origin and destination populations, but inversely related to distance. It has been well documented that migration rates decline with distance, though it is generally believed that out-of-pocket monetary expenses could not alone explain this phenomenon. Moving expenses tend to be a relatively small part of the net returns to migrating. Other explanations include opportunity costs of time, psychic costs of moving (diminution of contact with family and friends, change of environment, etc.), higher search costs associated with greater

distances, and uncertainty about destinations (Greenwood 1997). The existence of these potential barriers to migration has created concern about the efficacy of migration in reallocating resources in response to changing market and demographic conditions.

Migration decisions vary across individual households. Economic factors such as worker skills and employment status will influence returns to migration. Life-cycle considerations and the availability of information may also influence migration. One would expect some correspondence between migration and changes in life stages—for example, children moving away from home, the completion of school by a family member, marriage, divorce, retirement, etc. Expectations of obtaining gainful employment depend upon flow of information on employment opportunities, which may explain why previous-period net migration rates are positively correlated with current migration trends (Greenwood 1969). Social networks may play a role in learning about labor market opportunities and providing support for migration. Especially among race-ethnic minority groups, research suggests that migration patterns tend to follow well-worn pathways and networks (Farley and Allen 1987; Bean and Tienda 1987; Barringer, Gardner, and Levin 1993).

Individuals might also be influenced through learning about amenities in different locations. Sjaastad (1962) considered location-specific amenities (including climate, smog, and congestion) as factors that might affect returns to migration, but characterized them as unimportant in evaluating migration as a redistributive mechanism since they entail no resource cost. This notion does suggest, however, that location-specific amenities may affect the reservation wage of households, and thus that wage schedules could be conditional on amenity levels. A subsequent branch of literature adopted this perspective, assuming wages, rents, and the prices of locally produced, non-traded goods adjust in response to location-specific exogenous factors, such as local environmental conditions or fiscal considerations, so that utility and profit levels (rather than wages and land rents) are equalized across regions. Under this characterization, persistent differences in wages and rents compensate for amenity levels; they need not equalize across regions or cities in the long run unless the locations have identical amenities.

Roback (1982) shows how wages and land rents are simultaneously determined in an equilibrium setting, conditional on the level of local amenities. In this context, amenities are non-manufactured attributes that are valued by households—such as temperature, rainfall, and cleanliness of environment—or goods and services that vary in availability spatially—such as professional sports teams, performing arts, cultural resources (i.e. museums), etc. In Roback's model, interregional wages and rent differentials can persist and will reflect the value of location-specific amenities. This formulation of household migration follows the *hedonic* model formalized by Rosen (1974) in the sense that the prices of non-marketed location-specific amenities are reflected the markets for labor, land, and other locally produced goods and services.

Clark and Cosgrove (1991) examine the persistency of interregional wage differentials. They find evidence that supports both the human capital approach of Sjaastad and the compensating differentials model of Roback. Amenities tend to have a significant negative effect on wages, but wage differentials persist across regions even when amenities are controlled. Greenwood et al. (1991) provide evidence of disequilibrium in U.S. internal migration between states—real income in amenity rich states tends to be too high and real income in amenity poor areas tends to be too low.

Frey and Liaw (2005) identify cultural constraints—such as need for social support networks, kinship ties, and access to informal employment opportunities—as shaping the migration patterns of race-ethnicity groups. Empirical evidence suggests that minority residence in an ethnically concentrated metropolitan area can inhibit out-migration (Tienda and Wilson 1992). Thus, persistent differentials may reflect cultural constraints in a number of ways: race-ethnic groups may traverse well-worn migration routes with less attention paid to wage differentials at other possible destinations; or connections to place<sup>1</sup> may inhibit out-migration. The implications of this line of reasoning are that migration may not engender complete efficiency in the allocation of labor across space, as social and personal constraints may inhibit the labor flow. Greenwood et al. (1991) suggest that persistent wage differentials are relatively small, so that efficiency loss could be minor. However, exploration and inference about social connections is something that, to our knowledge, has not been explored. Such an analysis requires micro-level data.

### **3. Examining Return Migration**

A number of papers have looked at the decision to evacuate prior to hurricane landfall (Baker 1991; Gladwin and Peacock 1997; Dow and Cutter 1997; Whitehead et al. 2000; Whitehead 2005). Results generally suggest that storm intensity, evacuation orders, perception of flood risk, type of residence, pet ownership, and race/ethnicity influence the likelihood of evacuation. There has been much less research on post-disaster migration. A disaster large enough to cause widespread displacement of a population will often cause extensive damage to personal property and infrastructure, limiting the ability of evacuees to return to their homes, businesses, and communities. Depending upon the severity of the disaster, return access may be limited for weeks or months. Uncertainty about the timing and composition of return migration can hamper the recovery process, as many economic, civic, and social functions are largely population dependent.<sup>2</sup> The nature of return migration also affects reconstruction, as project prioritization and infrastructure capacity depend upon the returning population.

Elliott and Pais (2006) examine evacuation, short-term recovery, emotional stress and support, and likelihood of return for Gulf coast residents in the wake of Hurricane Katrina. They find a high degree of uncertainty regarding the likelihood of return for those households still displaced one month after the storm. They find homeowners are more likely to return than those that do not own property. However those whose home was destroyed by the storm are less likely to return. They also find that lower-income households are more likely to return. Falk, Hunt, and Hunt (2006) argue that affluent households should be more likely to return post-disaster, as they are likely to be displaced to closer locations and they have better resources to make the return trip. In the case of flooding disasters, affluent households are more likely to own homes in areas less likely to have been flooded, and have better resources to rebuild in the event that their home has been damaged. Note that the results of Elliott and Pais correspond with households that

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<sup>1</sup> “Place” is defined as a geographical unit in which identity is grounded (Gieryn 2000).

<sup>2</sup> For example, a survey of previous residents one year after a devastating earthquake revealed that 74% of unskilled workers had not returned to the area, while only 40% of skilled workers did not return (Bowden et al. 1977).

had not returned one month after the disaster. Thus, they are conditioned on their sample selection—those households that did not immediately return. As such, the conjecture of Falk, Hunt, and Hunt may apply to the general population of evacuees.

Elliott and Pias also consider the effect of race, gender, age, timing of evacuation, whether the respondents are parents, and employment status on the likelihood of return. They find no statistical support for the significance of these covariates in the return migration decision. Falk, Hunt, and Hunt (2006) speculate on the importance of sense of place as a factor affecting the likelihood of return. They note that sense of place is likely to increase in strength when families or communities exist in an area for an extended period of time, perhaps over a number of generations. Sense of place may keep households in an area through bad times—such as loss of job, economic recession, social turmoil, or natural disaster—even when moving elsewhere could offer better opportunity. As such, sense of place might play a role in persistent wage and land rent differentials identified in the economic migration literature. This notion is related to the psychic costs of moving identified by Sjaastad (1962). Sense of place and a desire to rekindle community and social connections could affect the likelihood of return.

Population displacement due to natural disaster offers an opportunity to examine the importance of sense of place in migration decisions. Displacement creates an exogenous shock that uproots households that might have never chosen to leave their current location, despite differences in wages, prices, or amenities in other areas. How do those households then respond given the current opportunities for employment and quality of life in their displaced location and their connection to the place from which they vacated? This choice likely depends upon sense of place and the connection to culture. With the right kind of data, one could examine the importance of culture and place in the return migration decision and, by examining contingent wages in the displaced and home locations, could possibly get a sense of the compensating real wage differentials that would affect migration despite connection to place.

Post-disaster perceptions may also affect the likelihood of return. Natural disasters can expose shortcomings of certain locations or the way humans have developed leading to changing perceptions of vulnerability. Those that perceive areas where they previously lived as suddenly more vulnerable would be less likely to return. Likewise, mistrust of government to provide risk management and handle emergency services could also influence return migration to high-hazard areas. Lastly, expectations of housing and job availability as well as overall economic outlook could affect return migration. In the next section, we develop an econometric model of the likelihood of post-disaster return that takes these aspects into account.

#### **4. Return Migration Decision**

Consider the return migration decision of a household that has recently evacuated prior to a natural disaster. We consider this household displaced if they cannot immediately return to their home after the occurrence of the disaster. Inability to return could reflect damage to their home or community, loss of critical infrastructure (such as roads, power, or flood protection), distance traveled for evacuation, uncertainty related to habitability of their home or continuation of employment, or some combination of these factors. We assume household decision making adheres to the tenets of rational choice,

and thus the decision to return post-disaster reflects a weighing of benefits ( $B$ ) and costs ( $C$ ). Thus, the probability of return is:

$$\Pr(\text{return} = 1) = \Pr(B > C), \quad (1)$$

where *return* is a dummy variable indicating intention to return;  $B$  reflects connection to place, perceptions of vulnerability, damage to home and community, and the likelihood of friends and family returning; and  $C$  reflects distance evacuated and wage differentials in the home and host cities. The  $C$  vector might also include differences in prices and amenities in the home and host cities.

Thus, quality of life factors and home-specific factors, such as connections to place and individual perceptions and expectations of future conditions, should play a role in the decision to return. Under the assumption that evacuees can find a job in their host city, a cost of returning home is the change in real wages associated with the return. With persistent interregional wage differentials, the loss in real wages stemming from return migration could be significant. On the other hand, wages in the host region could be less than that of the home region, so the wage differential would be a negative cost. The wage differential will reflect economic conditions in the home and host city and labor characteristics of the household.

The household return migration decision has implications for the economic and social recovery of the region affected by natural disaster. The pool of labor that returns (e.g. skilled vs. unskilled) may affect economic activity and industry performance. While we would expect market adjustments to equilibrate demand and supply of labor over time, shortages or gluts of specific types of labor could cause short term problems in recovery. The availability of housing may exacerbate labor problems—if unskilled labor tends to rent and rental properties are neglected in early recovery efforts, then the return rate of unskilled labor may be relatively low. This could be a problem for New Orleans, since the tourism-based economy of the city relies heavily on unskilled labor (Falk, Hunt, and Hunt 2006). Demographics of returning households have implications for the public and private sectors of the economies—are families with school-age children likely to return? How should local school districts plan for their return?

The return migration decision can also be explored from the standpoint of non-market valuation. Consider the economic value of returning home, maximum willingness to pay (WTP), with  $WTP_i = x_i' \beta + \varepsilon_i$ , where  $x_i$  is a vector of household characteristics and  $\varepsilon_i$  is an i.i.d. logistic random error term with mean zero. The conditional probability of return can be rewritten:

$$\Pr(\text{return}=1|x_i) = \Pr(WTP_i(x_i, \varepsilon_i) > C_i),^3 \quad (2)$$

Consider the real wage differential as the primary cost of return:  $C_i = w_{home} - w_{host}$ . Ignoring other potential costs<sup>4</sup>, we have:

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<sup>3</sup> Haab and McConnell (2002) illustrate that the willingness to pay function approach is equivalent to a utility difference model (the basis of most discrete choice models) if utility is linear in parameters and the marginal utility of income is constant across the discrete choice states (in our case, going home or remaining in the host city).

$$\begin{aligned}
\Pr(\text{return}=1|x_i) &= \Pr(x_i'\beta + \varepsilon_i > C_i) \\
&= \Pr(\varepsilon_i > C_i - x_i'\beta) \\
&= \Pr(x_i'\beta - C_i > \varepsilon_i) \\
&= \Pr((x_i'\beta - C_i)/\theta > z_i),
\end{aligned} \tag{3}$$

where  $z_i$  is a standard logistic random variate and  $\theta = \sigma^2\pi^2/3$ .<sup>5</sup> As recognized by Cameron and James (1987), this formulation of dichotomous choice model allows for identification of point estimates of  $\beta$  and calculating fitted values of  $WTP_i$  because the scale parameter is identified due to inclusion of a random cost parameter. The parameter estimate on  $C$  from the logistic regression is a point estimate of  $-1/\theta$ , so  $\beta$  in (3) can be recovered through a simple transformation. In our case, the evacuation location must be exogenously imposed upon the household in order to render  $w_{host}$  a random wage offer, and thus  $C_i$  exogenous to the household. The expected benefit of return home for the average household is calculated as:

$$WTP = -\frac{\bar{x}'\beta}{\beta_C}, \tag{4}$$

where  $\bar{x}$  is a vector of household characteristics and  $\beta_C$  is the parameter estimate of the wage difference. Confidence intervals for WTP can be calculated using the Krinsky-Robb Monte Carlo procedure (1986).

## 5. Empirical Analysis

The eye of Hurricane Katrina made landfall in southeast Louisiana at 6:10 a.m. on August 29, 2005. At landfall, Katrina had maximum winds of 125 mph, making it the third most intense hurricane on the US record (NWS 2006). Hurricane Katrina devastated the Gulf coast. The National Weather Service (2006) reported that in Mississippi, storm surge reached 28 feet in certain locations. In Louisiana and Alabama storm surge arrived at well above 10 feet. Along the Mississippi coast, storm surge penetrated at least six miles, where preliminary estimates indicated 90% of structures within a half a mile of the coast were destroyed (NWS 2006; CBS 2005). In New Orleans, levee breaches flooded 80% of the city. In all, Hurricane Katrina impacted roughly 90,000 square miles (FEMA 2006b).

In response to Hurricane Katrina, the Center for Natural Hazards Research at East Carolina University conducted two separate surveys, each containing questions relevant to the evacuation behavior of individuals living within the affected areas.<sup>6</sup> The two surveys were both random samples of individuals in the affected region, as defined by

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<sup>4</sup> Since they are likely to be a very small proportion of the wage differential and will only be incurred once, we ignore the pecuniary and time costs of return.

<sup>5</sup> Line 3 of Equation (3) only holds for symmetric distribution of  $\varepsilon$ . The logistic distribution is symmetric.

<sup>6</sup> These surveys were the result of two National Science Foundation grants: 1) (SES 0554987) "SGER: The "New" New Orleans: Evaluating Preferences for Rebuilding Plans after Hurricane Katrina" and 2) (CMS 0553108) "SGER: Collecting Economic Impact Data: Implications for Disaster Areas and Host Regions."

U.S. Postal Service.<sup>7</sup> In both cases, we utilized a modified Dillman approach consisting of initial post cards, indicating an upcoming survey and multiple waves of mailed surveys and follow-up postcards. We used first-class postage to ensure that the U.S. Postal Service would send our postcards and surveys to the household's forwarding address, and requested return service so that we could keep track of those households which could not be reached via mail. Survey 1, which focused on the expenditure patterns of evacuees, had two waves of mailed surveys and survey 2, which focused on opinions and preferences of rebuilding projects in New Orleans, consisted of three waves of mailed surveys. Survey 2 also included additional phone contact to encourage participation. In survey 1, our final targeted sample totaled 2,474 individuals within the affected region. Of these 2,474 individuals, 597 returned surveys – a 24% response rate. Survey 2 targeted 3,532 individuals of which, 730 were returned surveys– a 21% response rate. Surveys 1 and 2 were then combined to produce the first set of estimates (Mail Survey in table 2).

The second set of estimates utilizes data collected by researchers at Rice University.<sup>8</sup> This survey targeted Katrina evacuees in Houston, TX, and consists of three waves of self-administered questionnaires over a one year period. The first wave focused on individuals located in evacuation shelters throughout Houston in early September 2005. The second wave occurred in late October through early November of 2005 in motels and apartment complexes in the city. The third wave occurred in July 2006 in apartment complexes. In all, we utilize 756 observations between the three waves of data. Wilson and Stein (2006) compare descriptive statistics for each wave to other surveys investigating Katrina evacuees in Houston. For a detailed description of the survey methodology, see Wilson and Stein (2006).

We use logistic regressions to analyze evacuees' decision to return to their pre-disaster residence after Hurricane Katrina. It is assumed that the probability of return depends on a set of individual and household characteristics according to a logistic cumulative distribution function as follows:

$$\Pr(\text{return} = 1) = \Lambda(x' \beta) = \frac{\exp(x' \beta)}{[1 + \exp(x' \beta)]} \quad (5)$$

where  $\Pr(\text{return} = 1)$  is the probability that an evacuee returns to the pre-Katrina residence given a vector of individual as well as household characteristics  $x$ , and  $\Lambda$  represents the logistic cumulative distribution function. The parameters  $\beta$  are estimated by the method of maximum likelihood.

The vector  $x$  varies across our datasets, but in general includes income level of the household, labor characteristics of the households, indicators of cultural and social connection to the previous place of residence, and demographic characteristics. For the entire population of Hurricane Katrina evacuees, we expect that income will have a

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<sup>7</sup> These samples were purchased from Survey Sampling of Fairfield, CT.

<sup>8</sup> The Houston evacuee study was sponsored by the National Science Foundation (SES 0552439) "SGER: Cooperation among evacuees in the aftermath of Hurricane Katrina." The grant was awarded to Rick Wilson, the chair of the Department of Political Science and the Herbert S. Autrey Professor of Political Science and Professor of Statistics and Psychology at Rice University.

positive effect on the likelihood of returning, reflecting access to financial resources to aid in return and recovery. Important labor characteristics could include work history and experience, such as whether members of the household are currently employed and whether they were employed before the disaster. Household social and cultural connection indicators could include length of residence at the home location, inter-generational connections to the home area, and membership in a race-ethnic group that has special significance in the home area. Demographic characteristics that might affect the return migration decision include age, education, marital status, and household size. Lastly, the wage differential ( $C_i$ ) for the household's skill level and job classification associated with the home and host locations could be included in the specification of (5).

Unlike the linear regression model, the parameter estimates for the logit model are interpreted as the rate of change in the log odds of return as the characteristics change, which is not very intuitive. Therefore, the marginal effects of the individual and household characteristics on the probability of return are also calculated, as follows (Greene 2003):

$$\frac{\partial \text{Pr}}{\partial x_i} = \Lambda(x_i' \beta)[1 - \Lambda(x_i' \beta)]\beta. \quad (6)$$

The marginal effects are evaluated at the observed mean values, which are reported in table 1. For dummy variables marginal effects are computed using the change in the probabilities.

Table 1 reveals striking differences across our two samples. The mail sample corresponds with higher income, more highly educated, and an older population. This population also has less African Americans than the Houston sample.<sup>9</sup> Almost a third of the mail sample lived in the New Orleans metropolitan area prior to Hurricane Katrina, while the Houston sample is predominantly composed of evacuees from New Orleans (92%). Six percent of mail survey respondents claimed to have Acadian (or "Cajun") heritage. For the subset of mail data for which we had measures of social connection (survey 2), 35% of respondents report that they were born in the parish or county in which they lived before Hurricane Katrina. We construe this as a proxy for connection to place. Sixty-five percent of the Houston sample was engaged in the labor force before Hurricane Katrina. A small proportion, 13%, owned their own home, and the average respondent had lived in the New Orleans area (or some other part of the affected region) for 26 years. Intentions to return across the two populations are significantly different—88% for the mail survey versus 29% for the Houston survey.

We report two sets of estimation results: the first based on the mail surveys conducted by Center for Natural Hazards Research at East Carolina University and second based on self administered questionnaires of Katrina evacuees living in Houston, TX. Table 2 reports the logistic regression estimation results for the mail data. The explanatory variables in the estimated model are jointly significant ( $\chi^2=92.15$ ). Results indicate that household income before Katrina, whether their residence was located in the New Orleans metropolitan area, whether the respondent is a senior citizen, and whether

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<sup>9</sup> While summary statistics for race are not provided with the Houston data, most of the respondents to this survey were minorities.

the respondent was born in the parish/county in which they lived before the storm have a statistically significant influence on the evacuee's return decision. The coefficient of household income is positive, indicating that higher income households are more likely to return to their pre-Katrina residence, but the influence diminishes with income (negative quadratic term).

Controlling for the percentage of damage in a county, residents of the New Orleans metropolitan area are less likely to return home, all else being equal. New Orleans residents are 7% less likely to return. Senior citizens are almost 5% less likely to return. The parish-born parameter estimate is negative, indicating that those respondents that were born in the parish or county in which they lived before Katrina are *less* likely to return. This result is counter to our expectations, as we envisioned this covariate as an indicator of social connection to place, which would lead us to expect a positive coefficient. In any event, the marginal effect is not statistically significant. Lastly, the economic impact dataset (survey 1) exhibited a higher likelihood of return. Unfortunately, due to missing and inconsistent data, we were not able to record wage differentials corresponding with the home and host region for the mail sample.

Table 2 reports the estimation results for the Houston data set. Results indicate that education level, age, employment status, marital status, and home ownership influence the likelihood of return. Respondents with at least a college level education and those under the age of 30 are less likely to return. Respondents that were working before Katrina are more likely to return home, as are married respondents. Home ownership has a significant influence on the likelihood of return, increasing the probability by 21%.<sup>10</sup>

Model II also includes the wage differential. For the Houston dataset, the real wage differential ( $WD_j$ ) for  $j$  labor classification is defined as:

$$WD_j = W_j^H - \frac{CPI^H}{CPI^{NO}} \cdot W_j^{NO}, \quad (7)$$

where  $W_j^{H,NO}$  denotes an hourly mean wage in Houston and New Orleans, respectively, for  $j$  labor classification in May 2005, and  $CPI^{H,NO}$  denotes the Consumer Price Index for Houston and New Orleans, respectively, as of May 2005.<sup>11</sup> The average real wage differential was \$1.55 per hour, indicating that, on average, households in the Houston sample could earn more money by staying in the Houston area. The coefficient on wage differential is negative and statistically significant. A \$1 increase in the wage differential decreases the likelihood of return by almost 6%. We use equation (4) to calculate average WTP to return home. Our point estimate is \$1.94 per hour (2005 USD) with a 95% confidence interval of \$1.79 and \$2.30 (Krinsky and Robb 1986).

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<sup>10</sup> For the Houston dataset, we also estimated an ordered logit regression using the dependent variable with the values of very unlikely, somewhat unlikely, somewhat likely, and highly likely categories. The sign and significance of most coefficients are the same as the logit regression. We only report the results from the logit regression in order to compare the results with the mail survey.

<sup>11</sup> The wage data come from the Department of Labor, Bureau of Labor Statistics, the Occupational Employment Statistics (OES) program. The data provided wage estimates for over 800 occupations by geographic area (<http://www.bls.gov/oes/home.htm>).

## 6. Discussion

Our results provide insight into the return migration decision of households that have been displaced due to natural disaster. The displacement of people can have major social, psychological, and economic implications. Researchers have examined the evacuation decision, the impact that evacuees have upon their host region, and social and psychological impacts of the disaster and displacement upon evacuees. There has been much less research<sup>12</sup> on an important aspect of recovery—which households will subsequently return and why? Our sense is that many have assumed in the past that all or most evacuees will return, but this is not necessarily so, especially for large disasters that cause mass destruction and highlight the vulnerability of a particular area. Damage from the disaster, perceptions of vulnerability of the home community, expectations of economic conditions, the behavior of family and friends, and connections to place could all influence the likelihood of return. The magnitude and composition of the returning population has implications for disaster recovery.

We postulate a simple benefit-cost structure on the return decision in order to conduct empirical analysis of two unique datasets. The first corresponds with evacuees from the Gulf region that responded to one of two mail surveys. While the mail surveys were designed for primarily other purposes (to measure evacuation behavior and expenditures in one case, and opinions of rebuilding project in the other), we are able to assess the respondent's intentions of returning to their home after evacuation. The adjusted overall response rate to these two surveys is approximately 22%. We make no claim that this sample is representative of households in the Gulf region. Nonetheless, we can assess what influences the likelihood of return in order to learn something about the decision making process.

Our results suggests that household income influences the likelihood of return, though the marginal effect is rather small—a one thousand dollar increase in household income increases the likelihood of return by 0.3%. Residents of metropolitan New Orleans are 7% less likely to return home. The metropolitan area includes counties most heavily damaged by Katrina; however, estimates suggest that the percent of houses with damage does not significantly affect overall likelihood of return. Given the likelihood of non-uniform damage distributions within a county, the county level aggregation in this covariate could be a source of inaccuracy. A particularly vulnerable group, senior citizens are less likely to return to their home (marginal effect = 5%). This result could reflect heightened perceptions of vulnerability in this population.

We were surprised to find that individuals born in the parish or county in which they lived before Katrina were less likely to return, though the marginal effect for this variable was not statistically significant. We hypothesized that sense of place would be stronger among these individuals, and thus likelihood of return would be greater, but the data do not support this contention. Indicator variables for parents being born in the county (or a nearby county) in which the individual lived proved to have no influence on the pattern of return migration responses. Moreover, those that consider themselves “Cajun” (Acadian) are no more likely to return than other respondents.

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<sup>12</sup> Elliott and Pais (2006) are the only authors that we are aware of to examine the return migration decision in a quantitative framework. Falk, Hunt, and Hunt (2006) speculate on how the demographics of New Orleans might change in the wake of Hurricane Katrina.

Our results for the mail sample differ somewhat from those of Elliott and Pais (2006). They examine the return migration decision with interval-scaled data and OLS, finding that only household income, home ownership, and whether the respondent's home was destroyed influence the return migration decision. However, they find that income has a negative effect on the likelihood of return, as does loss of home, while home ownership has a positive effect. They find no influence of age or place of residence (New Orleans versus other Gulf Coast communities) on return migration. African Americans are no more or less likely to return in their model; we find similar results.

Our second dataset corresponds with primarily minority Katrina evacuees in Houston, TX. Our logistic regression results suggest that education, age, employment status, marital status, and home ownership influence the likelihood of return. Respondents with at least a college level education are 7% less likely to return home than are the less educated. Those under the age of 30 are 11% less likely to return. Respondents that were working before Katrina are 9% more likely to return home than those that were not working, and married respondents are 11% more likely to return home. Similar to Elliott and Pais (2006) home ownership has a large influence on the likelihood of return, increasing the probability by 21%. Household income has no effect on the likelihood of return for this sample, nor does the number of years that the respondent lived in the area prior to evacuation. The latter covariate was included as a proxy for connection to place, and again we find little support for this aspect influencing the likelihood of return. Neither of our models finds that the extent of damage in a county influence return migration, but there could be error in this variable (as noted above).

With the Houston dataset, we examine not only the influence of household characteristics, but also individual-specific wage differentials. The economic literature on migration has long recognized that labor market conditions influence migration patterns, as do the prices of location-specific goods and the levels of spatial amenities. In a world of homogeneous agents without connection to place and in which moving was costless and could be instantaneously realized, the equilibrium levels of wages and rents should adjust to reflect location-specific amenities (Roback 1982). Under these conditions utility levels of consumers and profits of firms would be equalized across space. Wages would be higher and land rents lower in areas with poor amenities, while amenity rich locations would pay lower wages and witness higher rents.

A number of migration studies have found persistent differentials in wages across regions (Clark and Cosgrove 1991; Greenwood et al. 1991). Cultural constraints are one factor that could foster persistent wage differentials (Frey and Liaw 2005). Individual's need for social support networks, kinship ties, and access to informal employment opportunities could influence migration patterns. Information flows are influenced by social networks, which could inhibit or distort knowledge of prices, wages, and amenities are other locations. Connection to place in which an individual has lived may also inhibit out-migration.

We include a number of proxies for "connection to place" (which for our purposes could relate to sense of identity, kinship ties, social networks, or other cultural constraints) in our regression models. We find little influence of these factors on the likelihood of return. These results could reflect the unimportance of place in the return

migration decision, the poor quality of our proxies, or mis-specification of the place phenomenon in our regression models. Nonetheless, we are able to make inferences about the value of returning home using individual-specific wage differentials for the Houston sample.

Real wage differentials are the differences in hourly earnings at home and host locations for a respondent's job class, controlling for home and host region price levels. The average (median) real wage differential is \$1.55 (\$0.71) per hour, ranging from -\$5.74 to \$12.78. Less than 5% of the wage differentials were negative, implying that Houston offers higher real wages for the overwhelming majority of the evacuees. While we are unable to control for amenity levels across the home and host region, we do find the expected negative effect of wage differential on the likelihood of return. Since a larger wage difference implies that the individual faces opportunity cost of return, we interpret the wage differential as an implicit price of return. It is an estimate of the amount of hourly income that they must give up to return home.

Our willingness to pay model in (2-4) formalizes the relationship between the economic benefit of returning home and the cost implied by the wage differential. The Houston data suggest that some evacuees choose to return home despite the fact that they could earn a higher wage at their host location. In this sense, Hurricane Katrina provides a natural experiment for analyzing the migration decision. Individuals that might have never left their home are suddenly presented with the opportunity to migrate by making their evacuation decision permanent. The natural disaster provides an exogenous shock to the spatial pattern of labor that may allow one to assess the underlying causes of persistent wage differentials.

We employ the WTP formula in (4) to estimate the benefit of returning home. Our results suggest that the average individual is willing to sacrifice \$1.94 an hour in higher wages to return home, with a 95% confidence interval of \$1.79 and \$2.30 (2005 USD). For an individual employed full-time, this implies an annual willingness to pay of \$3,954 (95% confidence interval \$3,651 - \$4,692). While "connection to place" as we have defined it may not be the factor motivating return migration, the data suggest that something draws individuals to return home in the face of real and significant economic cost.

## **7. Conclusion**

Nature disasters can unleash widespread death and destruction, displace hundreds of thousands of people, and cause major interruptions in the everyday economic life of still greater populations. Economists have examined evacuation, recovery, and transition, but have not looked at the microeconomic decision of displaced households to return home. We explore the evacuation-migration decisions of Hurricane Katrina survivors using two unique datasets. For a sample of evacuees in various locations, we find that household income increases the likelihood of returning home. This result is in line with our expectations, as households with higher income have better resources to make the return trip and are more likely to own homes in areas less likely to have been flooded, and have better resources to rebuild in the event that their home has been damaged. However, this result differs from the only other empirical analysis that we are aware of, which finds a negative relationship between income and likelihood of return (Elliott and

Pais 2006). Senior citizens and residents of metropolitan New Orleans are less likely to return home. Percentage of damaged homes in a county does not influence the likelihood of return, but the aggregate level of this measure complicates interpretation.

Our second model deals with a dataset of evacuees in Houston, TX. The Houston evacuee data represent a quite unique population: the sample has a third of respondents with a less than high school education, is overwhelmingly African American (over 98%), and almost half of the respondents report income less than \$15,000 per year. For this population, we find that education and youthfulness (being under 30 years of age) decrease the likelihood of return, while those that were employed before Katrina, those that are married and that own a house are more likely to return. Home ownership has the large influence on the likelihood of return, increasing the probability by 21%. These sets of results are in useful in their own right in that they provide insight into the nature of the return migration decision, allow one to make inferences about how the economic and cultural recovery of an area may proceed, and suggest policies that might aid in recovery.

For the Houston sample, we are also capable of exploring the relationship between wage differentials in the home and host region and the likelihood of return. We examine wage differentials in light of the literature on economic migration, in which households are assumed to sort over space according to wages, the prices of location-specific commodities (e.g. land), and spatial amenities. The persistence of significant wage differentials after controlling for land rents and spatial amenities suggests that there could be some component of behavior that forestalls spatial arbitrage. Cultural constraints, such as kinship relations or connection to place (Frey and Liaw 2005), could operate to inhibit migration.

While we find no evidence that proxies for what we call “connection to place” affect the likelihood of return migration in either of our datasets, we do find that households do intend to return home in spite of real economic costs in terms of real wage differentials across the home and host location. We exploit individual variation in wage differentials to estimate the impact on the likelihood of return and find a statistically significant and negative effect—those that face higher opportunity costs in terms of higher wages in Houston tend to stay in Houston, while those that face lower or negative opportunity costs tend to return. Still, the fact that some individuals will accept lower wages to return provides a signal of value that one could attribute to returning home. For the sample of Houston evacuees, we estimate that the average household is willing to give up \$1.94 per hour to return home. Assuming that the earning individual works full time, this corresponds with an annual WTP of \$3,954. These numbers are limited in their applicability due to the unique characteristics of this population, but the results are encouraging and suggest that this approach should be explored further with other datasets.

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**Table 1.** Variable Definitions and Summary Statistics

| Variable | Description  | Mail Survey |           | Houston Survey |           |
|----------|--|-------------|-----------|----------------|-----------|
|          |  | Mean        | Std. Dev. | Mean           | Std. Dev. |
| RETURN   | Returning to pre-Katrina residence (=1)                                  | 0.887       | 0.316     | 0.290          | 0.454     |
| INCOME   | Household annual income in thousand dollars                              | 51.434      | 32.560    | 18.704         | 15.887    |
| COLLEGE  | Attended college (=1)  | 0.430       | 0.495     | 0.328          | 0.470     |
| UNDER30  | Age under 30 (=1)  | 0.208       | 0.406     | 0.640          | 0.480     |
| SENIOR   | Age over 63 (=1)   | 0.256       | 0.437     | 0.008          | 0.089     |
| NOMA     | Residence located within the New Orleans Metropolitan area               | 0.316       | 0.465     | 0.923          | 0.266     |
| PERCDAM  | Percent of damaged property in county                                    | 0.449       | 0.232     | 0.452          | 0.214     |
| MALE     | Gender answered as male (=1)   | 0.540       | 0.499     | 0.508          | 0.500     |
| BLACK    | Race-ethnic group answered as black (=1)                                 | 0.129       | 0.335     |                |           |
| CAJUN    | Race-ethnic group answered as Cajun (=1)                                 | 0.067       | 0.250     |                |           |
| IMPACT   | Observation from Economic Impact survey (survey 1 of mail portion)* (=1) | 0.677       | 0.468     |                |           |
| PARISH   | Born in parish/county of residence* (=1)                                 | 0.348       | 0.478     |                |           |
| WORKING  | Employed before Katrina (=1)   |             |           | 0.652          | 0.477     |
| MARRIED  | Married (=1)   |             |           | 0.171          | 0.376     |
| CHILDREN | Number of children   |             |           | 2.015          | 1.803     |
| OWNHOME  | Own home residence (=1)  |             |           | 0.128          | 0.335     |
| LIVEDYR  | Number of years lived in New Orleans                                     |             |           | 25.737         | 8.963     |
| WAGEDIFF | Real wage difference by labor class (Houston wage – NOLA wage)           |             |           | 1.553          | 2.049     |

Notes: The summary statistics for the mail survey is based on 746 observations. The sample size for the Houston survey is 756. \* IMPACT data did not record information on social/family connections to the home location; descriptive statistics for PARISH correspond with the subset of the mail data that recorded social/family connections (n=241).

**Table 2.** Logistic Regression Results for the Likelihood of Return

| Variable  | Mail Survey |           |           |           | Houston Survey |           |           |           |
|-----------|-------------|-----------|-----------|-----------|----------------|-----------|-----------|-----------|
|           | Coeff.      | Std. Err. | Marg. Eff | Std. Err. | Coeff.         | Std. Err. | Marg. Eff | Std. Err. |
| CONSTANT  | 1.005       | 0.649     |           |           | -2.239         | 0.595     | -0.440    | 0.114     |
| INCOME    | 0.040**     | 0.016     | 0.003**   | 0.001     | 0.003          | 0.015     | 0.000     | 0.003     |
| INCOME2   | -3.0e-04**  | 1.2e-04   | -2.0e-05* | 1.0e-05   | -7.1e-06       | 1.9e-04   | -1.4e-06  | 3.8e-05   |
| COLLEGE   | 0.297       | 0.294     | 0.02      | 0.019     | -0.397*        | 0.203     | -0.075**  | 0.037     |
| UNDER30   | 0.113       | 0.351     | 0.007     | 0.022     | -0.561**       | 0.180     | -0.114**  | 0.037     |
| SENIOR    | -0.607*     | 0.331     | -0.047**  | 0.029     | 0.329          | 0.861     | 0.069     | 0.192     |
| NOMA      | -0.976**    | 0.346     | -0.078**  | 0.032     | 1.054**        | 0.400     | 0.163**   | 0.045     |
| PERCDAM   | -0.31       | 0.738     | -0.021    | 0.05      | 0.473          | 0.402     | 0.093     | 0.079     |
| MALE      | 0.265       | 0.256     | 0.018     | 0.018     | -0.052         | 0.176     | -0.010    | 0.035     |
| BLACK     | 0.229       | 0.409     | 0.014     | 0.024     |                |           |           |           |
| CAJUN     | -0.134      | 0.57      | -0.009    | 0.042     |                |           |           |           |
| PARISH    | -0.649*#    | 0.34      | -0.055    | 0.035     |                |           |           |           |
| IMPACT    | 1.428**     | 0.374     | 0.124**   | 0.04      |                |           |           |           |
| WORKING   |             |           |           |           | 0.672**        | 0.219     | 0.125**   | 0.039     |
| MARRIED   |             |           |           |           | 0.544**        | 0.222     | 0.115**   | 0.050     |
| CHILDREN  |             |           |           |           | 0.037          | 0.049     | 0.007     | 0.010     |
| OWNHOME   |             |           |           |           | 0.962**        | 0.254     | 0.214**   | 0.061     |
| LIVEDYR   |             |           |           |           | 0.009          | 0.010     | 0.002     | 0.002     |
| WAGEDIFF  |             |           |           |           | -0.287**       | 0.059     | -0.056**  | 0.012     |
| Obs.      | 746         |           |           |           | 756            |           |           |           |
| Pseudo-R2 | 0.176       |           |           |           | 0.086          |           |           |           |
| Log-L     | -216.458    |           |           |           | -415.679       |           |           |           |

Notes: \* indicates significance at 10% level. \*\* indicates significance at 5% level. Marginal effects of the dummy variables are computed using the changes in the probabilities. Otherwise, marginal effects are evaluated at those observed means. # The PARISH variable is set = 0 for the IMPACT sample.